

**Steven M. Cohen**  
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**Bedford Hills, NY 10507**  
**914/242-0904**

May 19, 2013

Re: Edith E. Katz

To whom it may concern:

I recently sold my mother's home in Sands Point, New York, having listed it with Laffey Fine Homes in Port Washington. Our Laffey agent was Edie Katz.

The sale of my mother's home was a challenging project, given the large inventory of homes for sale in Sands Point at the time we put it on the market. In addition, my mother, who is elderly and had been in the house since 1976, was living there throughout most of the sale process, until we were able to get her settled in a nearby assisted living facility. Edie was particularly sensitive to my mother's needs and effectively worked out a schedule to show the house without disrupting her routine.

Edie gave the house maximum exposure through extensive advertising and several open house showings for real estate agents. She took care of everything, including the creation of beautiful brochures and other related materials. The house had terrific exposure and Edie was able to create significant interest which eventually produced a bid that, after some negotiation, we accepted. During this stage of the process Edie was particularly helpful with her guidance, and I was always confident that she put our interests ahead of simply trying to close a sale. In addition, she connected us with an excellent local real estate attorney who handled all of the necessary steps right through the closing.

Edie is amazingly patient and detail-oriented, and made the entire process as hassle-free as possible. In short, she is a delight to work with and is in every respect a genuine professional. She is a superb agent and I enthusiastically recommend her to anyone looking to sell a significant property.

Yours truly,

Steven M. Cohen